



PRESS RELEASE

Arpaia, 3rd March 2025

SAPA, the Italian One-Shot® Company, completes acquisition of European firm Megatech Industries Aktiengesellschaft as part of its expansion.

- *With this takeover SAPA will approach 700 million euros in revenue.*
- *SAPA will consolidate its presence in Iberian Peninsula, Poland and establish new presence in Czech Republic, Germany, Brazil.*

Started as a family business founded in 1974 by Mr. Angelo Affinita, SAPA has increasingly grown thanks to the worldwide patented The One-Shot® Method, the fastest all-in-one process for the manufacturing of added value and lighter mobility components.

The Italian company who patented the One-Shot® method to deliver industry leading products into the mobility sector, is pleased to announce an important strategic step forward with the acquisition of **100% of Megatech Industries Aktiengesellschaft** (“Megatech”), an European player active in the plastic injection moulding business for the mobility industry. The acquisition reinforces SAPA market leadership, creating the opportunity to combine the companies’ strengths and scale the One-Shot® technology to a broader footprint and reach.

SAPA achieved a turnover of close to 360 million euros for the year ended December 2024 and employees over 2,000 people across 7 countries. The new SAPA Group will now approach 700 million euros in revenue, continuing to execute on expanding its international footprint and customer base.

With Megatech, SAPA further consolidates the established long-standing relationships with major OEMs such as Volkswagen Group, BMW Group and Stellantis, among others, in parallel to a continued execution on a diversification strategy (customers/product/geographies) which remains the core DNA of SAPA future evolution. This will allow the new Group to further reduce the concentration and volatility’s risks (typical of automotive industry) and to expand its global footprint, entering in new geographies and reaching economy of scale. In fact, the combination with Megatech is expected to generate synergies, given the complementarity of the relevant technologies, creating a potential true European leader into the plastic injection moulding business for the mobility industry.

This transaction represents a significant milestone for SAPA in its commitment to **providing innovative and sustainable solutions** for the mobility industry (passenger and luxury cars, light and heavy trucks and industrial) through its proprietary One-Shot® process. This process, unique in its kind, allows the production of plastic components and solutions in a single step, improving efficiency, sustainability and quality for all engine technologies (EV, Hydrogen, ICE), since plastic and polymers are suitable for all the above mentioned ones. SAPA places a strong emphasis on R&D and continually invests in sustainable technologies and natural and recycled materials.

SAPA Board Member (Antonio Affinita, Mariangela Affinita, Giovanni Affinita), stated: “*We are truly excited to announce*

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this acquisition. The past years have been significantly impacted by the pandemic and the automotive sector crisis, but SAPA has successfully completed an industrial plan initiated in 2017. We owe our current position to our customers, the banks and the partners that support us and have ensured the success of this transaction. We continue to commit to and promote plastic injection, which has many positive aspects such as reducing vehicle weight and lowering fuel consumption. We are determined to provide innovative and sustainable solutions to our European and global customers, thus helping create a more sustainable future for all. Furthermore, the opportunity to enter in Brazil will allow us to expand our presence in South America. Our growth is also thanks to the work of our employees, whom we thank for their daily commitment. With this acquisition, we will increase our workforce and enhance our capabilities, continuing the development path we have solidified through previous acquisitions”.

Megatech acquisition represents an important milestone for SAPA and confirms its consistent growth with long and successful M&A track record, positioning the new Group to become a reference platform for further consolidation.

This transaction - managed by Gianluca Henny (Group CFO) and Giovanni Marco Parlati (M&A Manager) - was advised by Oaklins Italy, controlled by Banca Akros, that acted as SAPA's exclusive financial advisor with a team composed by Gianluca Magnani (Managing Director), Luca Pezzuti (Director) and Gian Marco Melani (Senior Associate), and by Gianni & Origoni and Wolf Theiss as legal advisors, with a team composed by Mattia Casarosa (GOP Partner), Gabriella Covino (GOP Partner), Hilde Arcovito (GOP Legal Associate), Andreas Schmid (WT Partner) and Florian Kuszner (WT Partner). Megatech was advised by Clearwater as financial advisor and E+H as legal advisor.

SAPA was supported on the Financial, Commercial, Tax, Legal and Labour due diligence by a cross-border team of EY led by Alessandro Bucci (Partner) and involving Cosimo Volzone (Senior Manager) and Stefano Calabrò for the Financial due diligence stream, Tommaso Ascarelli (Partner), Calogero Immordino (Director) and Brunella Imperatore (Senior Manager) for the Commercial and Financing due diligence, Fabrizio Iachini (Partner) and Michele Coppola (Senior Manager) for the Tax due diligence, Christian Busca (Partner) and Erjena Agaraj (Senior Manager) for the Legal due diligence activities, and Maria Teresa Iannella (Partner) and Chiara Del Prete (Manager) for the Labour DD stream.

For any further information, please visit the company website: sapagroup.net

INFORMATION ABOUT SAPA GROUP

Founded in 1974 by Angelo Affinita, SAPA is an Italian industrial group specializing in the production of cutting-edge components for the automotive industry. SAPA is a direct supplier to renowned car manufacturers such as Volkswagen, FCA, CNH, Iveco, BMW, Ferrari, Aston Martin, Rolls Royce, Porsche, Audi, Skoda, Seat, DAF, and Caterpillar. The group operates 13 plants across Italy, the rest of Europe, Africa, and Asia, employing more than 2,000 people.

With a projected revenue close to 360 million euros in 2024, the company produces over 105 million automotive components annually, including interiors, bodywork, and engine compartments. Since its inception, SAPA has been innovation-driven, generating over 80 million euros in annual revenue through its patents and internally developed know-how.



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